



**MAY 2019**  
Price Changes Notification

Due to price increases from our current suppliers, Vernon/RTC will be increasing prices on the following vendors.

Below is an overview of price changes effective **May 1, 2019** unless otherwise stated.

Announced Vendor Price Changes

Vendor/ Brand	Effective Date	Increase	Comments
Geerpress	4/15/2019	8-14%	All items
NP&PC	4/15/2019	7%	Copy Paper
Duracell Batteries	4/15/2019	10%	All sizes
Tolco	5/1/2019	1-11%	All items
Peerless	5/15/2019	3-9%	Items vary
HASA	5/1/2019	12%	4/1gal Bleach only

HEALTH-CARE CLEANING SOLUTIONS

Dear Valued Geerpres® Customer,

**I am emailing to inform you that Geerpres® has implemented a new price list effective April 1, 2019, which has many items with reduced pricing.**

We are excited to launch our new Enterprise® EVS cart line, as well as additional products in our Advantex® Single-use product line. Please [view our online videos](#) on recently launched products for you to share with your team and your customers.

Please also note that our existing Odyssey®, Genesis®, and Omega® Cart lines will be impacted by the launch of the Enterprise® EVS Cart, with most models terminated 12/31/2018. Pricing on the Enterprise® EVS Cart is now available.

While the majority of Geerpres® products proudly remain made in the U.S.A., tariff implications have affected materials and products Geerpres® sources worldwide or corresponding domestic cost. Geerpres® is committed to keeping pricing changes as minimal as possible. However, several products do reflect increments resulting from tariff implication. Please also note that the many significant price changes are decreases versus 2018, specifically related to our Advantex® Single-use Microfiber products.

We appreciate your continued support of Geerpres®. If you have any questions please don't hesitate to contact me at [770-375-0421](tel:770-375-0421) or Customer Service at [800-253-0373](tel:800-253-0373).

Sincerely,  
Sam Waites  
Vice President of Sales

NP&PC

National Paper & Plastics Company, Inc.  
1100 E Woodfield Dr, Suite 200, Schaumburg, Illinois 60173  
(847) 893-4920 Fax: (847) 996-0314

To: Network Members

From: John Goorsky

Subject: Copy Paper – Price Increase

Date: February 6, 2019

We have been notified of a \$3.00cwt price increase on the copy paper we have been supplying you. This price increase will be effective with all orders shipping on or after March 6, 2019.

NP&PC reserves the right to limit orders to one month's usage

If you have any questions, please let us know

**John Goorsky • Manager – NPPC**

**Network Services Company**  
1100 E. Woodfield Road, Suite 200 • Schaumburg, IL 60173  
Office: 224.361.2265 • Mobile: 224.422.6244  
[jgoorsky@networkdistribution.com](mailto:jgoorsky@networkdistribution.com) • [www.networkdistribution.com](http://www.networkdistribution.com)



1920 Linwood Avenue • Toledo, OH 43604  
Phone: (419) 241-1113 • Fax: (419) 241-3035

## MEMORANDUM

**To:** Our Valued Customers  
**From:** Alberto Martinez  
Director of Sales & Marketing  
**Date:** February 14, 2019  
**Subject:** Price Changes

Please find enclosed a copy of your new Tolco Corporation negotiated pricing (PDA).

It has been a long-standing policy of ours to honor our contract pricing for 12 months. We appreciate and value your business and understand that your customers, at times, require you to guarantee pricing. That is why we have always done our best to hold your pricing. Over the course of those 12 months, we absorb price increases, freight increases, surcharges, changes in labor rates, etc.

This last year has proven more challenging as we have seen significant increases on several fronts. Specifically, Tolco has incurred the following increases that have affected our costs of goods:

Freight: 12% increase  
Corrugated and Paper: 8% increase  
Imprinting Supplies: 10% increase  
Steel and plastics: 8% increase

In addition, we have seen significant increases in our domestic and foreign labor rates as well as significant fluctuations in foreign currency values. Still we have done what we can to absorb as much of the cost as possible and minimize the effect on you our valued customer.

The attached pricing reflects your updated costs and we will do everything we can to hold the costs for another 12 months. However, given the volatility of US / China trade relations Tolco may be required to suddenly adjust pricing should there be any positive or negative change to tariffs on the items you purchase.

Thank you for your continued support of Tolco. We appreciate your support and look forward to many more years of mutual success. If you have any questions concerning our new pricing, please contact your local Tolco representative or call our office at (800) 537-4786.

4442 E. 26<sup>th</sup> St.  
Vernon, CA 90058  
323.266.0313 / 800.221.8103  
Fax 323.266.0313



January 14, 2019

Effective with orders shipping on February 15, 2019, Peerless Materials Company will be increasing prices at various levels by product category. These increases are driven by cost increases in wages, healthcare, domestic transportation, raw materials and packaging.

We have utilized strategic sourcing and process improvement in order to minimize the increases.

We have reviewed our product categories and are passing along actual increases and not a general, overall percentage increase.

You will be given details on which categories and items have increased by a representative of our company.

We value our business relationship and we thank you for your continued support.

Sincerely,  
Louis J. Buty  
President

To receive item-specific pricing for your account, please contact your Vernon/RTC sales representative or customer service.

On behalf of Vernon/RTC we thank you for your continued support.