



**FEBRUARY 2019**  
Price Changes Notification

Due to price increases from our current suppliers, Vernon/RTC will be increasing prices on the following vendors.

Below is an overview of price changes effective **February 1, 2019** unless otherwise stated.

Announced Vendor Price Changes

Vendor/ Brand	Effective Date	Increase	Comments
Techni-Chem	2/1/2019	6%	Only Pink Hand Soap
Mission Kleensweep	2/1/2019	6%	All items
Ace Paper	2/1/2019	5%	All tape items

**TECHNICHEM**  
1004 E. RAYMOND WAY  
ANAHEIM, CA 92801  
TEL 714-449-9684 FAX 714-449-9687

Dec. 5, 2018

Vernon Sanitary Supply Co. Inc.  
5350 Lindbergh Lane  
Bell, CA 90201

Attn. Purchasing Dept.  
Dear Valued Customer:

As you are likely aware, due to many factors, our industry has faced multiple increases over the last several months. Many commodities have been affected both domestically and internationally, including plastic resins (plastic liners and plastic made products such as dispensers), chemicals (detergents, soaps, etc.) and paper pulp (packaging).

Oil prices are now at unprecedented levels and its byproducts are widely used within all areas of our industry. To compound the problem we have also incurred higher transportation costs and additional import duties have been placed on several Chinese made commodities.

Consequently, these market conditions require us to raise our pricing. New pricing is effective January 1<sup>st</sup>, 2019.

We will continue to do everything within our power to manage manufacturing and operating costs in order to provide you with the very best value possible.

Your sales representative will contact you to review pricing and the products you currently purchase, as well as offer alternate, more economical solutions.

Thank you very much for your patronage.

Sincerely,

*Ana Fernandez*  
**Ana Fernandez**  
General Manager

VERNON SANITATION SUPPLY December, 2018

VERNON SANITATION SUPPLY  
5560 EAST 61ST STREET  
ANTOINETTE@VERNONSAN.COM  
COMMERCE, CA 90040 U.S.A.

Dear Angie Vallejo-Ramos :

We appreciate your business and loyalty which has built our long-time relationship. In past months Mission Kleensweep Products, Inc. has attempted to maintain costs in an effort to support a stable pricing structure, while passing on savings to our customers. However, we are now facing the same upward financial pressures all industries are facing. The rising cost of labor, freight, insurance and additional regulatory and compliance expenses have continued to impact our business.

Regrettably, Mission Kleensweep Products, Inc. can no longer bear these costs and we are forced to adjust our prices as a result.

Please note price increase effective date of February 1, 2019. As a courtesy, our own vendor letters have been provided in order to justify price increases.

Please remember to exchange pallets for credit in order to avoid additional and unnecessary charges.

Mission Kleensweep Products Inc continues to be committed to providing our customers with the highest level of quality and service at a competitive price.

As always, we appreciate your support and we hope that this year shows continued success for us all!

Sincerely,

Carli Dawn Rosenbaum  
Chief Operating Officer  
Mission Kleensweep Products Inc  
crosenbaum@missionkleensweep.net  
phone: 323-223-1405

December 31, 2018

**RE: Industrial Channel Price Adjustment**

To Our Valued Customers,

Please be advised that effective Friday, February 1, 2019, Intertape Polymer Group® (IPG®) will be implementing a market price adjustment on select products. These adjustments have primarily been driven by a series of factors, including inflationary impacts related to raw material volatility having a direct impact on our cost of production, continued increases in freight costs, and tariff-related cost increases. ***This price adjustment will impact all into stock pricing and end user deviated contracts.*** For certain customers there could be adjustments that extend beyond the values listed. Those customers will be contacted directly. A summary of the adjustment percentages by product line are listed below.

<b>CARTON SEALING &amp; INDUSTRIAL TAPES</b>	<b>% Increase</b>
Masking Tape	5%
Filament Tape	5%
Flatback Tape	5%
Foil Tape	5%
Electrical & Electronic Tapes	3%
Duct Tape	3%
Double Coated Tapes	5%
Water Activated Tape, Including Prints	5%
Miscellaneous Tapes (Resale)	5%
Handheld Tape Dispensers	5%
Auto H2o Tape Machines	5%

All orders must be received by 5:00 pm EST on January 31, 2019. Any order received after that time will be subject to increased pricing.

Updated price lists will be available through IPG's B2B site on December 31, 2018 by 5:00 pm EST. For the product categories mentioned above, please check your B2B price list for your specific future pricing. Orders placed prior to the adjustment will be limited to a historical 30 days of supply.

IPG is committed to providing our customers with quality products. If you have any questions, please contact your IPG Sales or Customer Service Representative.

Thank you for your understanding and cooperation. We appreciate your business and loyalty.

Sincerely,



Dean Blockowitz  
VP Industrial Channel  
Intertape Polymer Group

To receive item-specific pricing for your account, please contact your Vernon/RTC sales representative or customer service.

On behalf of Vernon/RTC we thank you for your continued support.