




DECEMBER 2018
Price Changes Notification

Due to price increases from our current suppliers, Vernon/RTC will be increasing prices on the following vendors.

Below is an overview of price changes effective **December 1, 2018** unless otherwise stated.

Announced Vendor Price Changes

Vendor/ Brand	Effective Date	Increase	Comments
Allied West	12/1/2018	8%	All items
Dart	12/1/2018	8%	All Paper Products
Solaris	12/1/2018	6-8%	All items
Polychem	12/3/2018	5%	Polyester strapping



ALLIED WEST PAPER CORP.

October 10, 2018

TO: Allied West Paper Corp. – Commercial Products Customers

Dear Valued Customer,

Effective December 1, 2018, Allied West Paper will increase pricing on Commercial products and dispensers up to 8%.

This increase is necessary due to continued rising operating costs of fiber, transportation, and other inflationary costs.

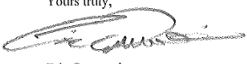
All orders received by the close of business on December 1, 2018, calling for immediate shipment will receive current pricing. Orders received after December 1, 2018 will be invoiced at the new levels.

New into stock prices and any contract adjustments that may be necessary will be distributed to you shortly. We will, of course, honor any contract prices for the duration of the original agreement.


If you have any questions, please contact your Sales Representative.

Thank you for your continued support of Allied West Paper Corporation. We sincerely appreciate your business.

Yours truly,



Eric Ovanessian
COO/President – Commercial Business



DART CONTAINER CORPORATION
www.dartcontainer.com

500 Hogstack Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Fax: (517) 676-3883 • Email: sales@dart.biz

October 5, 2018

To Our Valued Customers:

Due to escalating raw material costs, increasing transportation costs and other manufacturing costs, it is necessary we increase prices by 8% to our U.S. Foodservice customers on Dart and Solo label and private label Paper products, effective December 1, 2018. Product lines included in the 8% increase are listed in the table below:

Material	Product Line
Paper	DSP Cups
Paper	DSP Cup, Lid (PET) & Straw (PP) Combo Packs
Paper	DuoShield Paper Cups
Paper	DuoShield Paper Cup & Lid (PS) Combo Packs
Paper	FlexStyle Paper Food Containers (DSP)
Paper	FlexStyle Paper Container Lids (SWL)
Paper	FlexStyle Paper Food Container & Non-Vented Lid (SWL) Combo Packs
Paper	FlexStyle Paper Food Container & Vented Lid (PP and SWL) Combo Packs
Paper	Moist Towelettes
Paper	Non-Coated Paper Cups
Paper	Paper Bucket Lids
Paper	Paper Buckets Grease Resistant, Untreated, & Waxed
Paper	Paper Buckets Popcorn (SSP & Grease Resistant)
Paper	Paper Bucket & Lid (Paper) Combo Packs
Paper	Paper Cone Cups
Paper	Paper Dinnerware Light Weight, Medium Weight, & Heavy Weight
Paper	Paper Fry Cups
Paper	Paper Munchie Cups
Paper	Paper Scoop Cups
Paper	Paper Souffles (SSP & Treated)
Paper	Paper Water Cups Treated & Alcohol Resistant
Paper	SSP Cup & Lid (PS) Combo Packs
Paper	SSP Cups & Cups Handled
Paper	SSP PCF Cups
Paper	SSPLA Cups
Paper	ThermoGuard Paper Cups
Paper	ThermoGuard Paper Cup & Lid (PS) Combo Packs
Paper	VS Paper Food Container (SSP) & Vented Lid (PP and PS) Combo Packs
Paper	VS Paper Food Containers (DSP, SSP, and SSPLA)
Paper	Wax Paper Cups

Orders for unprinted and stock printed products received prior to December 1, 2018, calling for immediate shipment and not exceeding normal purchasing patterns, will be honored at current prices. Orders received December 1 and after will be invoiced at the increased prices.

Orders for custom printed products received prior to December 1, 2018, for a normal single print release quantity calling for immediate shipment, will be honored at current prices. Orders received December 1 and after will be invoiced at the increased prices.

Dart sets the Industry Standard of Excellence by efficiently providing high quality foodservice packaging solutions and exceptionally reliable service.



August 22, 2018

Dear Solaris Paper Distribution Partners,

Over the past year, rising pulp, corrugate, transportation and additional costs have continued to increase. As a result, we now need to adjust our pricing structure. We will continue to offer great value through category investment, business growth opportunities, and our whiter, brighter, softer Rapidly Renewable Fiber (RRF) product technology.

Effective **November 1, 2018** Solaris Paper, Inc. will implement a price increase of 6% to 8% in all product categories including bath tissue, jumbo bath tissue, facial tissue, hard wound roll towels, multi-fold towels, center-pull towels, kitchen roll towels and dispensers including private branded programs.

Any existing end-user contract pricing will remain in effect per the terms and conditions of the contract until expiration. Once expired, end-user contracts will also be adjusted accordingly.

All orders received by close of business October 31, 2018 calling for immediate shipment by November 15, 2018 will receive current into-stock prices. Orders received November 1, 2018 or after will be invoiced at the new announced pricing. Orders are subject to a limit of 1/12th of your normal annual purchases.

New price lists will be mailed to you by September 30th, 2018. If you have any questions or concerns, please contact your Solaris Paper Sales Representative.

Thank you for your continued business and valued partnership.

Sincerely,

Corey Rodriguez
Senior Vice President of Sales
Solaris Paper, Inc.



November 2, 2018

To Our Valued Distributors:

Polyester global supply remains volatile and due to increases in PET costs, Polychem will implement an increase up to 5% for Polyester strapping effective with orders placed on or after **Monday, December 3, 2018**.

All orders are subject to product availability and approval based on historical buying patterns and must call for immediate shipment. Polychem reserves the right to limit orders to better serve the demands of our customers.

We thank you for your support and patronage. Your Polychem Regional Sales Manager will continue to keep you informed of any market changes.

Sincerely,

Karen Lynn Gail
Vice President Sales & Marketing

To receive item-specific pricing for your account, please contact your Vernon/RTC sales representative or customer service.

On behalf of Vernon/RTC we thank you for your continued support.